POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 08/91
SEPTEMBER 25, 1991

AUGUST

	CANADIAN PRODUCERS 1991	1990	Change %	UNITED STATES PRODUCERS 1991	1990	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1991	1990	Change %
Beginning Inventory	1,693,752	1,546,197	9.5%	227,288	347,683	-34.6%	1,921,040	1,893,880	1.4%
(+) Production	384,416	487,547	-21.2%	137,427	146,356	-6.1%	521,843	633,903	-17.7%
(-) Ending Inventory	1,176,169	1,076,620	9.2%	221,462	307,847	-28.1%	1,397,631	1,384,467	1.0%
(=) Total Disappearance	901,999	957,124	-5.8%	143,253	186,192	-23.1%	1,045,252	1,143,316	-8.6%
(-) Exports	287,918	354,471	-18.8%	43,731	77,141	-43.3%	331,649	431,612	-23.2%
(=) Disappearance-Canada & United States	614,081	602,653	1.9%	99,522	109,051	-8.7%	713,603	711,704	.3%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1991/92	'90/91	Change %	UNITED STATES PRODUCERS 1991/92	'90/91	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1991/92	'90/91	Change %
Beginning Inventory	1,801,948	1,655,927	8.8%	186,436	344,060	-45.8%	1,988,384	1,999,987	- .6%
(+) Production	701,954	874,455	-19.7%	266,332	257,964	3.2%	968,286	1,132,419	-14.5%
(-) Ending Inventory	1,176,169	1,076,620	9.2%	221,462	307,847	-28.1%	1,397,631	1,384,467	1.0%
(=) Total Disappearance	1,327,733	1,453,762	-8.7%	231,306	294,177	-21.4%	1,559,039	1,747,939	-10.8%
(-) Exports	511,038	641,955	-20.4%	91,567	129,406	-29.2%	602,605	771,361	-21.9%
(=) Disappearance-Canada & United States	816,695	811,807	.6%	139,739	164,771	-15.2%	956,434	976,578	-2.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1991/92	1,921	1,398										
FY 1990/91	1,894	1,384	1,644	1,923	2,045	1,730	1,665	1,893	2,103	1,888	1,797	1,988

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1991

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1991 AUG	1990	MINE SITE	OFFSITE	1991	1990	1991 AUG	1990
MURIATE								
Special Standard	5,755	10,910	8,368	4,428	12,796	36,641	20,102	9,050
Standard	117,629	168,614	186,886	128,065	314,951	295,979	160,099	275,030
Chemical	11,859	3,658	4,208	3,424	7,632	19,659	11,621	6,456
Coarse	121,827	153,553	152,941	331,115	484,056	388,956	413,493	402,915
Granular	192,590	218,362	196,312	175,791	372,103	428,259	313,306	324,118
Soluble	44,603	52,867	74,188	55,501	129,689	143,328	101,074	97,319
Sulphates	27,580	25,939	63,343	13,061	76,404	71,645	25,557	28,428
TOTAL:	521,843	633,903	686,246	711,385	1,397,631	1,384,467	1,045,252	1,143,316

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1991 AUG	1990	1991 AUG	1990	1991 AUG	1990	1991 AUG	1990	1991	1990
MURIATE										
Special Std	16	17	20,155	16,540	-	-	-	-	20,171	16,557
Standard	20,840	16,954	141,060	245,502	33,166	25,321	434	658	195,500	288,435
Chemical	-	-	-	-	6,886	6,173	600	276	7,486	6,449
Coarse	367,935	363,456	30,238	44,406	-	-	-	-	398,173	407,862
Granular	188,857	182,472	78,689	77,395	-	-	-	-	267,546	259,867
Soluble	52,378	45,517	-	3,369	7,069	12,167	45,660	26,581	105,107	87,634
Sulphates	9,524	10,412	14,794	16,838	432	498	19	47	24,769	27,795
TOTAL:	639,550	618,828	284,936	404,050	47,553	44,159	46,713	27,562	1,018,752	1,094,599

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

AUGUST 1991

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1991 AUG	1990	MINE SITE	OFFSITE	1991	1990	1991 AUG	1990
MURIATE								
Special Standard	5,755	10,910	8,368	4,428	12,796	36,641	20,102	9,050
Standard	86,783	131,726	153,172	127,665	280,837	213,412	134,052	219,705
Chemical	11,133	2,748	3,784	3,424	7,208	18,648	10,693	5,587
Coarse	111,255	139,730	121,316	330,825	452,141	373,950	405,034	388,077
Granular	124,887	153,211	136,758	162,632	299,390	298,325	229,938	240,358
Soluble	44,603	49,222	68,296	55,501	123,797	135,644	102,180	94,347
TOTAL:	384,416	487,547	491,694	684,475	1,176,169	1,076,620	901,999	957,124

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1991 AUG	1990	1991 AUG	1990	1991 AUG	1990	1991 JUN	1990	1991	1990
MURIATE										
Special Std	16	17	20,155	16,540	-	-	-	-	20,171	16,557
Standard	11,938	8,044	132,873	211,378	23,229	13,905	-	-	168,040	233,327
Chemical	-	-	-	-	5,926	5,267	600	276	6,526	5,543
Coarse	358,956	349,803	30,238	34,127	-	-	-	-	389,194	383,930
Granular	126,617	117,949	58,392	62,567	-	-	-	-	185,009	180,516
Soluble	50,326	42,860	-	3,002	7,024	12,125	45,660	26,581	103,010	84,568
TOTAL:	547,853	518,673	241,658	327,614	36,179	31,297	46,260	26,857	871,950	904,441

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1991

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1991 AUG	1990	MINE SITE	OFFSITE	1991	1990	1991 AUG	1990
MURIATE								
Standard	30,846	36,888	33,714	400	34,114	82,567	26,047	55,325
Chemical	726	910	424	-	424	1,011	928	869
Coarse	10,572	13,823	31,625	290	31,915	15,006	8,459	14,838
Granular	67,703	65,151	59,554	13,159	72,713	129,934	83,368	83,760
Soluble	-	3,645	5,892	-	5,892	7,684	-1,106	2,972
Sulphates	27,580	25,939	63,343	13,061	76,404	71,645	25,557	28,428
TOTAL:	137,427	146,356	194,552	26,910	221,462	307,847	143,253	186,192

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1991 AUG	1990	1991 AUG	1990	1991 AUG	1990	1991 AUG	1990	1991	1990
MURIATE										
Standard	8,902	8,910	8,187	34,124	9,937	11,416	434	658	27,460	55,108
Chemical	-	-	-	-	960	906	-	-	960	906
Coarse	8,979	13,653	-	10,279	-	-	-	-	8,979	23,932
Granular	62,240	64,523	20,297	14,828	-	-	-	-	82,537	79,351
Soluble	2,052	2,657	-	367	45	42	-	-	2,097	3,066
Sulphates	9,524	10,412	14,794	16,838	432	498	19	47	24,769	27,795
TOTAL:	91,697	100,155	43,278	76,436	11,374	12,862	453	705	146,802	190,158